

Chief Product Officer (CPO) Enterprise SaaS / Late Co-Founder

RevoAI is on a mission to revolutionize the way companies understand, deliver, and assess requirements through cutting-edge AI technology. Our requirements intelligence platform is trusted by the global renowned engineering enterprises to achieve faster innovation by transforming data into actionable insights.

We are seeking a **Chief Product Officer (CPO) Enterprise SaaS / Late Co-Founder** to drive our vision of building the category leading requirements intelligence platform. This is your chance to shape the future of engineering AI solutions while making a significant impact on millions of professionals in the value chain.

Your Mission

- **Understand our customers deeply:** Act as the voice of the customer, ensuring our solutions address both operational needs and strategic challenges.
 - **Expand product capabilities:** Transform the AI-driven platform into an industry cornerstone, scaling its features to capture broader use cases.
 - **Execute from concept to delivery:** Manage end-to-end product lifecycles, from prototyping to release, with a focus on scalability and customer-centricity.
 - **Collaborate closely:** Become part of an interdisciplinary squad with engineering & AI experts to find the best solution for every challenge and enable the sales team.
 - **Lead product vision and strategy:** Build a comprehensive ecosystem integrating software and AI-based workflows, ensuring we stay ahead of the competition.
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Your Responsibilities

- Plan and deliver an ecosystem of software services tailored to our customer's needs.
 - Serve as a user-driven product expert, product evangelist, and the voice of the customer.
 - Define & analyze metrics to understand customer, product performance and expansion potential.
 - Specify your requirements with mockups as preparation for engineering.
 - Lead the growing product and engineering team.
 - Deliver market and competition analysis.
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Your Skills & Expertise

- **Proven track record:** 3+ years of experience as a CPO, Head of Product or Product Manager in enterprise SaaS VC funded startups or AI-powered platforms.
 - **Hands-on mindset:** Dynamically prioritizing outcomes and focused on achieving results & not barriers.
 - **Startup experience:** Background in launching successful products from day zero in a dynamic environment.
 - **Data-driven:** Skilled in leveraging qualitative and quantitative data to drive strategic & operational product changes.
 - **Excellent communication:** Active, positive communication on a situation specific level of detail & fluency in English and German.
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What You'll Gain

- Opportunity to shape a fast-growing AI SaaS company with renown venture capital investors.
 - The chance to build and own products with the latest technologies and change the way industries operate.
 - Competitive compensation, including a significant equity stake.
 - High-performing co-workers in a state-of-the art working environment.
 - Flexible working hours and freedom to innovate.
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Location: While we're based in Karlsruhe, Germany, we welcome candidates willing to relocate or operate flexibly within a 300 km radius.

Do you want to co-create the future of requirements intelligence?

We'd love to hear from you! Please send us your CV or LinkedIn at hi@revoai.de and we'll reach out asap.